



Retail Marketplace Profile Report

Tinley Park
 Tinley Park village, IL (1775484)
 Geography: Place

Summary Demographics

2017 Population	56,624
2017 Households	21,750
2017 Median Disposable Income	\$57,946
2017 Per Capita Income	\$37,428

Industry Summary	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Total Retail Trade and Food & Drink	44-45	\$973,573,952	\$1,014,290,719	-\$40,716,767	-2.0	349
Total Retail Trade	44-45	\$875,279,699	\$898,054,979	-\$22,775,280	-1.3	225
Total Food & Drink	722	\$98,294,253	\$116,235,740	-\$17,941,487	-8.4	124

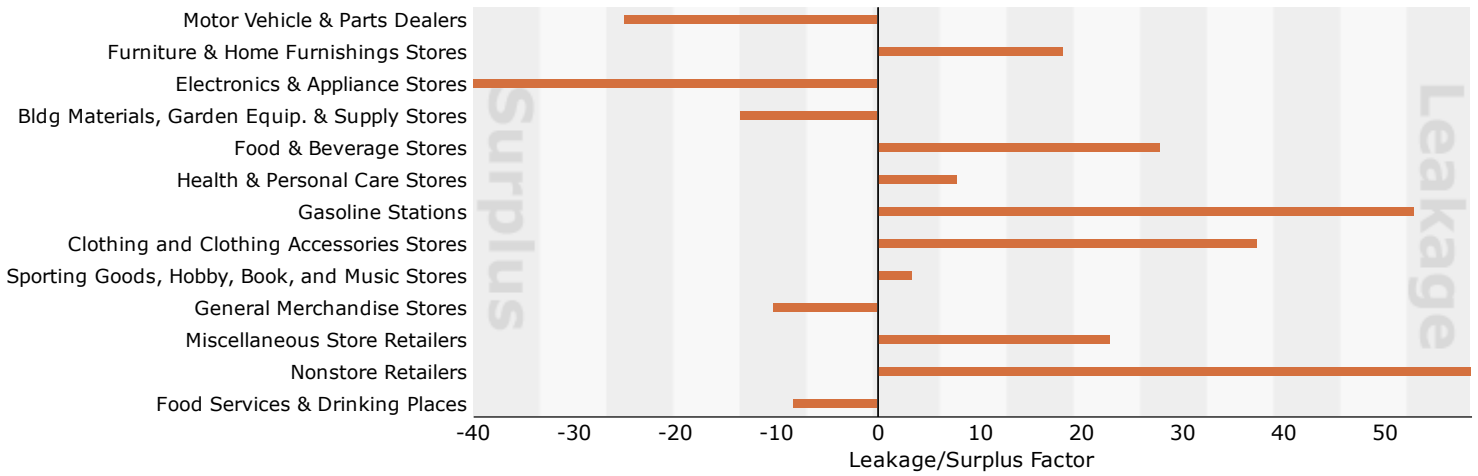
Industry Group	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Motor Vehicle & Parts Dealers	441	\$181,172,898	\$302,757,992	-\$121,585,094	-25.1	27
Automobile Dealers	4411	\$149,461,706	\$277,836,863	-\$128,375,157	-30.0	15
Other Motor Vehicle Dealers	4412	\$15,131,615	\$17,501,312	-\$2,369,697	-7.3	5
Auto Parts, Accessories & Tire Stores	4413	\$16,579,577	\$7,419,817	\$9,159,760	38.2	7
Furniture & Home Furnishings Stores	442	\$29,424,283	\$20,313,904	\$9,110,379	18.3	14
Furniture Stores	4421	\$16,835,929	\$11,798,643	\$5,037,286	17.6	8
Home Furnishings Stores	4422	\$12,588,354	\$8,515,261	\$4,073,093	19.3	6
Electronics & Appliance Stores	443	\$33,712,382	\$78,666,619	-\$44,954,237	-40.0	15
Bldg Materials, Garden Equip. & Supply Stores	444	\$63,606,491	\$83,816,591	-\$20,210,100	-13.7	19
Bldg Material & Supplies Dealers	4441	\$57,513,372	\$81,251,761	-\$23,738,389	-17.1	17
Lawn & Garden Equip & Supply Stores	4442	\$6,093,119	\$2,564,830	\$3,528,289	40.8	2
Food & Beverage Stores	445	\$142,622,941	\$80,374,939	\$62,248,002	27.9	28
Grocery Stores	4451	\$124,908,284	\$62,299,346	\$62,608,938	33.4	15
Specialty Food Stores	4452	\$7,336,398	\$13,584,892	-\$6,248,494	-29.9	7
Beer, Wine & Liquor Stores	4453	\$10,378,259	\$4,490,701	\$5,887,558	39.6	6
Health & Personal Care Stores	446,4461	\$57,891,263	\$49,473,940	\$8,417,323	7.8	30
Gasoline Stations	447,4471	\$88,803,711	\$27,369,765	\$61,433,946	52.9	4
Clothing & Clothing Accessories Stores	448	\$48,317,293	\$21,960,096	\$26,357,197	37.5	17
Clothing Stores	4481	\$32,344,691	\$14,995,895	\$17,348,796	36.6	10
Shoe Stores	4482	\$6,849,046	\$2,098,921	\$4,750,125	53.1	2
Jewelry, Luggage & Leather Goods Stores	4483	\$9,123,556	\$4,865,280	\$4,258,276	30.4	5
Sporting Goods, Hobby, Book & Music Stores	451	\$23,180,973	\$21,676,596	\$1,504,377	3.4	16
Sporting Goods/Hobby/Musical Instr Stores	4511	\$19,215,908	\$20,252,214	-\$1,036,306	-2.6	13
Book, Periodical & Music Stores	4512	\$3,965,065	\$1,424,382	\$2,540,683	47.1	3
General Merchandise Stores	452	\$150,531,350	\$185,489,788	-\$34,958,438	-10.4	13
Department Stores Excluding Leased Depts.	4521	\$107,886,265	\$72,460,255	\$35,426,010	19.6	7
Other General Merchandise Stores	4529	\$42,645,085	\$113,029,533	-\$70,384,448	-45.2	6
Miscellaneous Store Retailers	453	\$31,441,184	\$19,737,849	\$11,703,335	22.9	37
Florists	4531	\$2,397,911	\$1,077,725	\$1,320,186	38.0	4
Office Supplies, Stationery & Gift Stores	4532	\$5,699,420	\$2,452,298	\$3,247,122	39.8	3
Used Merchandise Stores	4533	\$3,059,101	\$1,073,878	\$1,985,223	48.0	3
Other Miscellaneous Store Retailers	4539	\$20,284,752	\$15,133,948	\$5,150,804	14.5	27
Nonstore Retailers	454	\$24,574,930	\$6,416,900	\$18,158,030	58.6	5
Electronic Shopping & Mail-Order Houses	4541	\$19,155,321	\$4,588,809	\$14,566,512	61.3	1
Vending Machine Operators	4542	\$659,051	\$0	\$659,051	100.0	0
Direct Selling Establishments	4543	\$4,760,558	\$1,828,091	\$2,932,467	44.5	4
Food Services & Drinking Places	722	\$98,294,253	\$116,235,740	-\$17,941,487	-8.4	124
Special Food Services	7223	\$2,401,075	\$1,722,214	\$678,861	16.5	4
Drinking Places - Alcoholic Beverages	7224	\$3,231,602	\$1,071,188	\$2,160,414	50.2	4
Restaurants/Other Eating Places	7225	\$92,661,576	\$113,442,338	-\$20,780,762	-10.1	116

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please click the link below to view the Methodology Statement. <http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf>

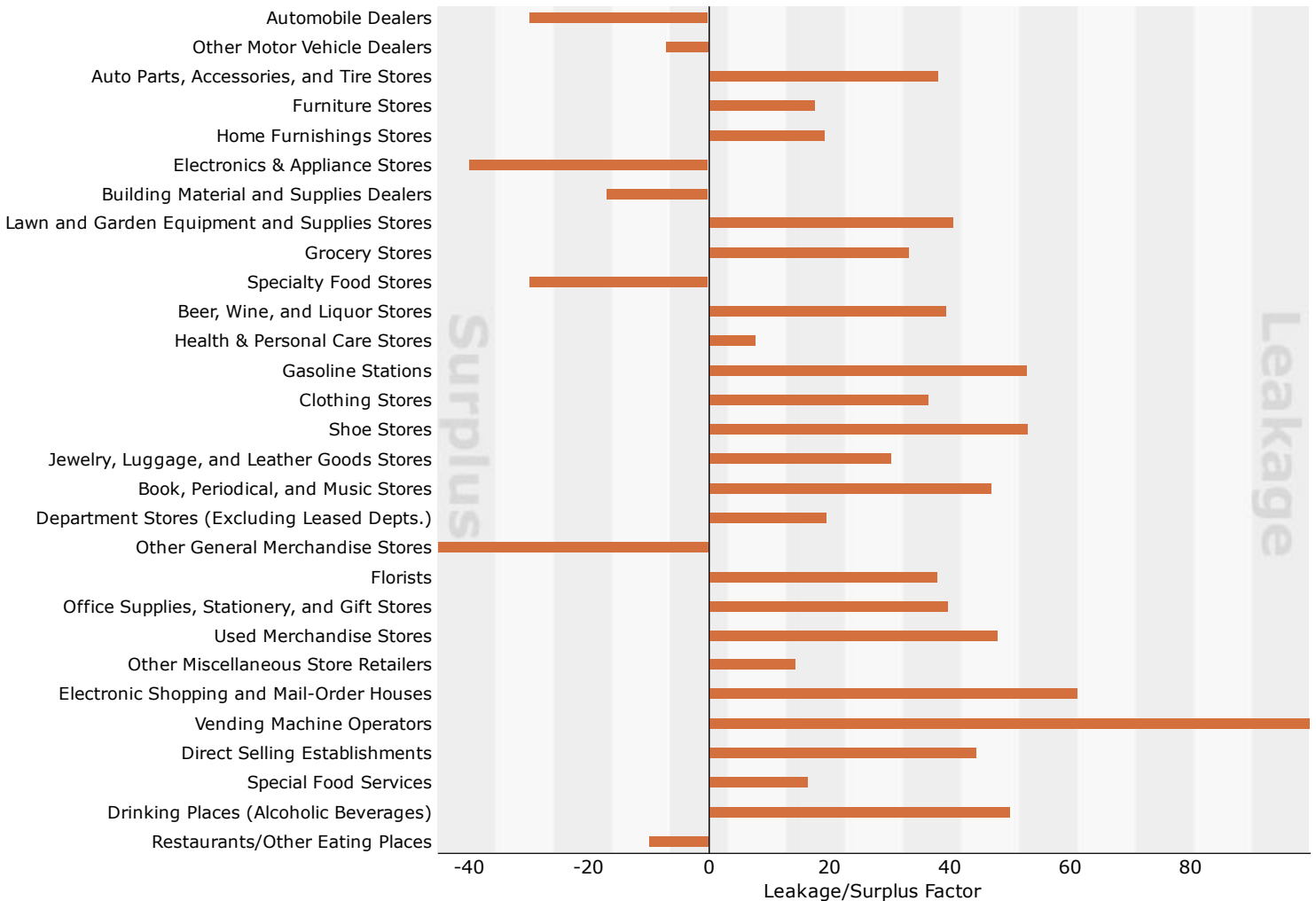
Source: Esri and Infogroup. Retail MarketPlace 2017. Copyright 2017 Infogroup, Inc. All rights reserved.

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 Tinley Park village, IL (1775484)
 Geography: Place

Leakage/Surplus Factor by Industry Subsector



Leakage/Surplus Factor by Industry Group



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